

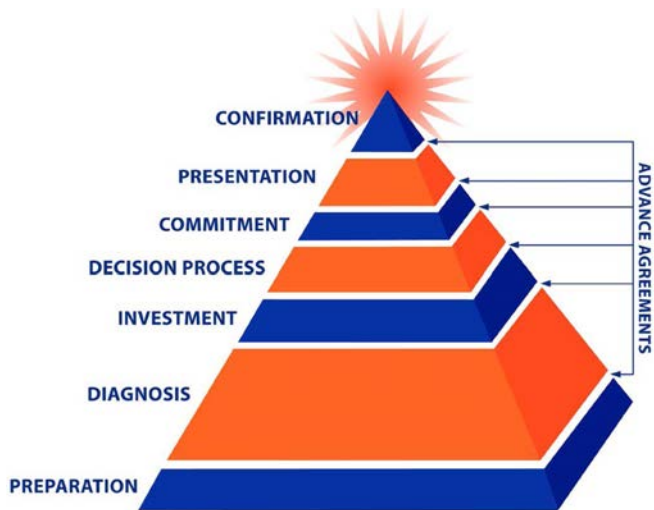


Professional Business Coaches, Inc.

"Making Good Businesses Better"



Client Builder Sales Academy: The Power of a Process for Increasing Sales



- Create positive change in your organization with an improved sales process.
- Close more business at a higher profit margin.
- Get more clarity in your sales meetings.
- Some sales people seem to make it look so easy. What's *their* secret?

This Seminar will teach you and your organization the practical and powerful 7 step Client Builder sales methodology. Combining the latest sales philosophies and reinforcement training with drills

and role plays we ensure that your sales organization is performing at its best. You improve your sales skills so you can close more business, spend your time and resources more effectively – and grow your profits!

This program can be tailored to fit your requirements. As an example it can be a half-day workshop used to stimulate thoughts and raise awareness in your sales organization or and bi-weekly 6 or 12 month program to fully transform your sales function and train you and your staff to be world-class sales professionals. CALL now to book Bernhard and get started selling better now!



Bernhard Heine

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Authorized Client Builder Sales Trainer

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